State Operations Manager

**Organization:**
FIND, the global alliance for diagnostics, seeks to ensure equitable access to reliable diagnosis around the world. We connect countries and communities, funders, decision makers, healthcare providers and developers to spur diagnostic innovation and make testing an integral part of sustainable, resilient health systems. We are working to save 1 million lives through accessible, quality diagnosis, and save US$1 billion in healthcare costs to patients and health systems. We are co-convenor of the Access to COVID-19 Tools (ACT) Accelerator diagnostics pillar, and a World Health Organization Collaborating Centre for Laboratory Strengthening and Diagnostic Technology Evaluation.

FIND India, with its office in New Delhi, is an independent non-profit organization created under Section 8 of the Indian Companies Act, 2013. The organization is dedicated to activities focused on introducing and expanding quality assured, rapid, accurate and accessible diagnostic solutions for several infectious and non-communicable diseases. FIND India has undertaken several projects focused on TB, viral hepatitis C, COVID-19, and Antimicrobial Resistance (AMR).

For more information, please visit [https://www.finddx.org/india/](https://www.finddx.org/india/)

**Overall Project Objective:**
FIND India is implementing a Global Fund-supported project titled Joint Effort for Elimination of Tuberculosis (JEET), with an aim to partner with the private sector in various States of India to increase notifications, microbiological confirmation of TB patients, and facilitate early treatment initiation and adherence support systems for improved treatment completion rates with mechanisms to reduce the high costs to TB patients. JEET activities take a multi-pronged approach to engage with the private sector, following the National Strategic Plan mantra to “go where the patients go”. The project therefore proposes to work closely with the patient at all the touchpoints. These include chemists, pharmacies, clinics, providers, hospitals, laboratories, and Revised National TB Control Programme (RNTCP).

The State Operations Manager will be a part of State Project Management Unit (SPMU) which will coordinate and oversee activities of JEET in designated states. Under the SPMU, intensified provider engagement activities will be carried out in certain cities through a Patient Provider Support Agency (PPSA) which would be responsible for continuous, end-to-end engagement of private sector to provide quality TB services to patients seeking care in private sector.

**Location:** Bangalore (Karnataka)

**Key job responsibilities:**
- Setup and manage overall program operations in the designated State
- Plan and organize the State level review meetings and trainings as per the approved plan
- Supervise and monitor of PPSAs in designated cities
- Lead the team to achieve the project objectives through proper goal setting, guidance, motivation & coaching wherever necessary

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• Participate in National Project management unit (NPMU) meetings and provide operational inputs to the team
• Ensure that all key processes and activities are effectively implemented in the state
• Build and maintain relationships with key stakeholders (Doctors, Labs, DTOs, STOs, SRs etc.)
• Ensure provider mapping and territory coverage plans are prepared on time
• Review and ensure adherence to provider coverage
• Ensure timely data reporting from the team through MIS tool
• Compile and analyse performance vs. activity reports for the team
• Conduct periodic performance review meetings

Skills and experience required
• Graduation in Science / Health Management/ equivalent streams with minimum 3 years of supervisory experience in public health projects (preferably TB, Malaria, HIV/AIDS)
• Preference will be given to:
  - Candidate with experience in the Pharma sector either in sales or equivalent.
  - Candidate having MBA in Health Management or MSW
  - Candidate with experience of working with projects engaging private healthcare providers
• An excellent track record of performance and achievement of targets with superior planning and execution skills
• Ability and willingness to travel extensively (30%), based on the need of the job

Nature of appointment: The selected candidate shall be offered fixed term employment contract till March 2022.

Compensation: FIND India offers a competitive salary and shall be commensurate with the skill and experience of the selected candidate.

Deadline to send your application: 10 September 2021

Please mail a motivation letter, a detailed resume and three references to HR-IN@finddx.org

Due to high applicant volume, you may not receive a response from FIND India. Only short-listed candidates will be contacted. (But don’t wait until the deadline! We will start screening right away and if we find the right person, we will stop searching)