Frequently Asked Questions

Accelerating the development of new point-of-care (POC) and near POC molecular diagnostics for TB

(Last updated: 13 September 2022)

1. Where can I find the link to register for the webinar and how can I access the recording after the webinar?

The link to register for the webinar session is available on the FIND ‘Call for Partners’ webpage, just under the RFP link. The recording will be made available at the same location after the webinar.

2. What is the funding range for each awardee under the DriveDx4TB project?

There will be no direct funding awards provided to applicants through the DriveDx4TB project. The budget envelope of US$ 15.9M will be used by FIND to fund activities that will indirectly support successful applicants in developing evidence dossiers for submission to the WHO GTB and ERPD and preparing for in-country implementation in LMICs. The specific supported activities are described in the RFP document under the section OBJECTIVES AND SCOPE.

3. Is there a pricing guideline to inform developers’ business case and product development?

With regard to the price paid per TB MDx test, we are currently evaluating responses from several companies. An analysis published by MSF suggest that a price point of less than $5 USD per test is achievable. FIND would also like to highlight the publicly available price agreements reached with Cepheid: GeneXpert® - FIND (finddx.org). Decisions will not be solely made on price as there could be an opportunity to achieve future price reduction with adequate volumes and COGs optimization.

4. Are technologies that fit most of the POC MDx constraints but use sputum samples in scope of the current RFP?

Solutions considered under the point-of-care molecular diagnostic (POC MDx) technology class should not include sputum only as a sample type under the scope of this RFP. However, they can be submitted to be considered for the near POC technology class.

5. Can organizations apply as a consortium?

Yes, partnerships / consortium are accepted but a single lead entity shall be designated and shall assume responsibility for the application and for contract negotiations with FIND. Please refer to the section FUNDING AWARDS in the RFP document for more information.

6. Is it possible to submit more than one proposal?

A maximum of one proposal can be submitted per organization for each technology class. It is possible to submit one proposal for the POC MDx technology class and one proposal for the near POC MDx technology class.
7. **What information is to be included to describe the "Assay Design"?**

In the section requesting details to be provided on the "Assay design" applicants should describe their current assay in sufficient detail to allow reviewers to assess the performance claims made by the applicant. Applicants are expected to specifically provide any/all information that can be shared regarding how their assay detects TB and determines TB drug resistance, if applicable, to allow for a full and accurate assessment of the submission.

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