

Expression of Interest (EOI): Diagnostic test developers and manufacturers in Indonesia to inform efforts to strengthen care delivery at Primary Health Care (PHC) level in Indonesia

BACKGROUND

FIND is a global non-profit organization dedicated to accelerating the development, evaluation, and delivery of high-quality, affordable diagnostic tests for poverty-related diseases. FIND is currently supporting the Ministry of Health (MoH) of Indonesia to strengthen primary healthcare (PHC) service delivery (press release available here: [FIND and Republic of Indonesia Ministry of Health ink partnership to drive access to essential diagnostic tests - FIND \(finddx.org\)](#)). FIND will support Indonesia in building testing capacity through initiatives including the implementation of essential diagnostics, and helping to introduce new point-of-care diagnostic tools that can be used in community settings.

This expression of interest (EOI) is issued as part of FIND's landscaping activities to identify Indonesian diagnostic test developers and manufacturers that can play a role in the strengthening of PHC service delivery.

ELIGIBILITY CRITERIA OF EOI

The following categories of test developers and manufacturers are invited to respond to this EOI:

- Indonesian IVD or medical device manufacturers (incorporated in Indonesia)
- Type of diagnostic products: rapid diagnostic tests (e.g. lateral flow tests), molecular tests (e.g. PCR, isothermal), immunoassays (e.g. ELISA), clinical chemistry, haematology, portable ultrasound or X-ray, and microscopy adapted to use at Primary Health Care level
- Disease/Pathogen/Condition considered: infectious diseases, diabetes, cardiometabolic diseases, cervical cancers, blood parameters

The following categories of companies are not in the scope of this EOI:

- Pure distributors
- Developers or manufacturers of only protection material (e.g. gloves, surgical protection), standard laboratory equipment (e.g. desks, tubes) or hospital equipment (e.g. beds, chairs)

BENEFITS TO MANUFACTURERS

Submissions from manufacturers with a relevant product portfolio and/or potential to contribute to the PHC service strengthening in Indonesia will be considered for further discussion on products, development pipeline and overall commercial strategy. After FIND's assessment which may include onsite visits, opportunities for collaboration could be considered to assist Indonesia to grow the country's own ability to develop, produce and deliver high-quality, affordable diagnostic tests that meet regional health needs. In the frame of this collaboration, FIND can support the selected manufacturers in strengthening quality management system (QMS) and manufacturing capacity, developing an appropriate product portfolio to support Indonesia needs and priorities, supporting technology transfer, and developing go-to-market strategies.

CONFIDENTIALITY

FIND acknowledges that the information received from Applicants under the EOI may be of a confidential nature. FIND shall use the same degree of care with Applicant's confidential information as it uses to protect its own confidential information. If required, FIND can sign a CDA with interested Applicants prior to proposal submission. FIND will communicate the confidential information only to its employees, independent contractors, institutional donors and other financial sponsors, legal, financial, scientific or technical advisors (together "Representatives") who: (a) need to know such confidential information for FIND's internal purposes, and (b) such Representative has previously agreed in writing to be bound by terms and conditions substantially similar to those contained in this EOI, including but not limited to confidentiality and non-use restrictions. Review of proposals will be carried out by an internal FIND team as well as a team of external experts (which may or may not include members of FIND's independent Scientific Advisory Committee), all of whom are under confidentiality and are recused if found to have a potential conflict of interest (which they are obliged to disclose). Any specific questions concerning confidentiality should be addressed to the FIND team.

HOW TO APPLY

Submit your proposal via the [FIND technology scouting submission web form](#). Please select '**EOI: Indonesian IVD manufacturer for PHC**' as the 'Purpose of submission' and proceed with the online submission. Together with the completed submission web form, please submit a Powerpoint presentation using the Template to be downloaded from the submission portal. Please upload your completed **Applicant Presentation**, along with any supporting documents by **8 January 2023 by 5 pm CET**.