1-Year Indian-Based Consultant for IVD/Medical Device Technology Scouting and Partner Selection

Organization:
FIND (www.finddx.org) is a global non-profit organisation driving innovation in the development and delivery of diagnostics to combat major diseases affecting low- and middle-income countries. With priorities aligned to those of the global public health community, we turn complex diagnostic challenges into simple solutions through unique partnerships with the public, private and non-profit sectors.

The scouting of new technologies and partners is critical to FIND in defining technology gaps as well as selecting key partners and technologies to initiate and develop collaborations, with the ultimate goal of providing transformative in vitro diagnostic (IVD) tests in LMICs. This activity is run by the Business Intelligence (BI) team at FIND.

Your mission/Overall objective:
FIND’s Business Intelligence unit is seeking an Indian-based consultant to support partner selection as well as technology scouting activities in India.

The BI Unit leads a technology- and business-driven process for gathering and analysing technology and partner-related data to improve decision-making that can address diagnostic gaps in LMICs. All technology and industry data are centralised, structured and managed by the BI unit.

Location: India

Your responsibilities:
Your responsibility will be to support the BI team in its daily operations to scout for Indian IVD/Medical Device technologies and select Indian partners. Your key activities will include:

- Coordinate the management of the technology submissions, including the maintenance of the submission portal, the database and a tech log/register.
- Review the technology submissions sent by developers/manufacturers. Apply the selection criteria to triage out/in the submissions.
- As needed, interview applicants (i.e. diagnostic/medical device manufacturers).
- Prepare partner/technology dossiers to present the shortlisted candidates to the evaluation committee.
- Help with the publication of the call for proposals.
- Follow-up with the selected partners to support a joint development of a tailored project plan.
- Maintain the confidentiality chain whenever necessary.
✓ Perform general scouting activity to gather key information about diagnostic and medical devices Indian-based companies (SMEs or large industries) and their portfolio, pipeline, quality level, and manufacturing capacity through desk research, extraction of technical and business information from public sources, outreach to developers and manufacturers via calls and filing minutes. At the product level, we are interested in the following examples of attributes: technology / disease / target analytes / sample type / market / stage of development / regulatory status / manufacturing / pricing.

Experience and qualifications:

- Master’s degree in Life Sciences/Biochemistry/Bioengineering/Biology or related fields from a recognised academic institution. PhD level is a plus.
- At least three years of working experience in MedTech/Biotech/Life Sciences.
- High level of knowledge of in-vitro diagnostics technologies and/or medical devices is mandatory. Still, hands-on experience with laboratory/biochemical technologies (such as PCR, ELISA) is a must-have.
- A solid network and knowledge of the diagnostic companies at the local level is a plus.
- Experience or strong interest in the management of databases (e.g. Salesforce, Excel).
- Understanding global/public health and infectious diseases is beneficial.
- Team player comfortable working in a multicultural environment.
- Well-organized and detail-oriented.
- Fluent in English (verbal and written).
Nature of Appointment:
The consultancy work is planned over a period of 1-year (end date: February 2025) and up to four working days per week.

Deadline to send your application: **March 06, 2024.**

Please email consultingforBI@finddx.org and add the job posting code **BI_TSC India_FEB24** to the subject of your email.

Your email should include the following documents:
- Detailed resume
- Motivation letter
- Conflict of interest policy
- A proof that you (as an independent consultant) or your consulting company is registered in your country of residence

Please note that only applicants meeting the profile requirements will be personally contacted. Applications sent by recruitment agencies will not be considered.